

# **SYSCOM COMPUTER ENGINEERING CO.**

**Best System Integration Company  
for Business Competitiveness**

**2022.3.28**

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# Disclaimer

The presentation and discussion contain certain forward-looking statements with respect to the results of operation, financial condition and current expectation.

The forward-looking statements are subject to known and unknown uncertainties and risks that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties include but are not limited to the impact of competitive products and pricing, timely project acceptance by our customers, timely introduction of new technologies, ability to ramp new needs into products, financial stability in end markets, and other risks that Syscom can not control.

The forward-looking statements in this release reflect the current belief of Syscom as of the date of this release and Syscom undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

# Outline

- About Syscom
  - Market and Business Outline
  - Business Achievement
  - Vision
  - ESG Promotion
  - Q & A

# About Syscom

**Establish**

1975

**IPO**

2001

**Business**

- System Integration & Professional Services
- IT Consulting & Training
- Software & Hardware Sales and Service
- E-Commerce & Information Security Services
- Network & Wireless Design & Construction
- R&D for Smart Service-based Robot, AYUDA

**Customer  
Domains**

Financial, Telecom, Public Sector/ Defense,  
Healthcare, Manufacturing, Education

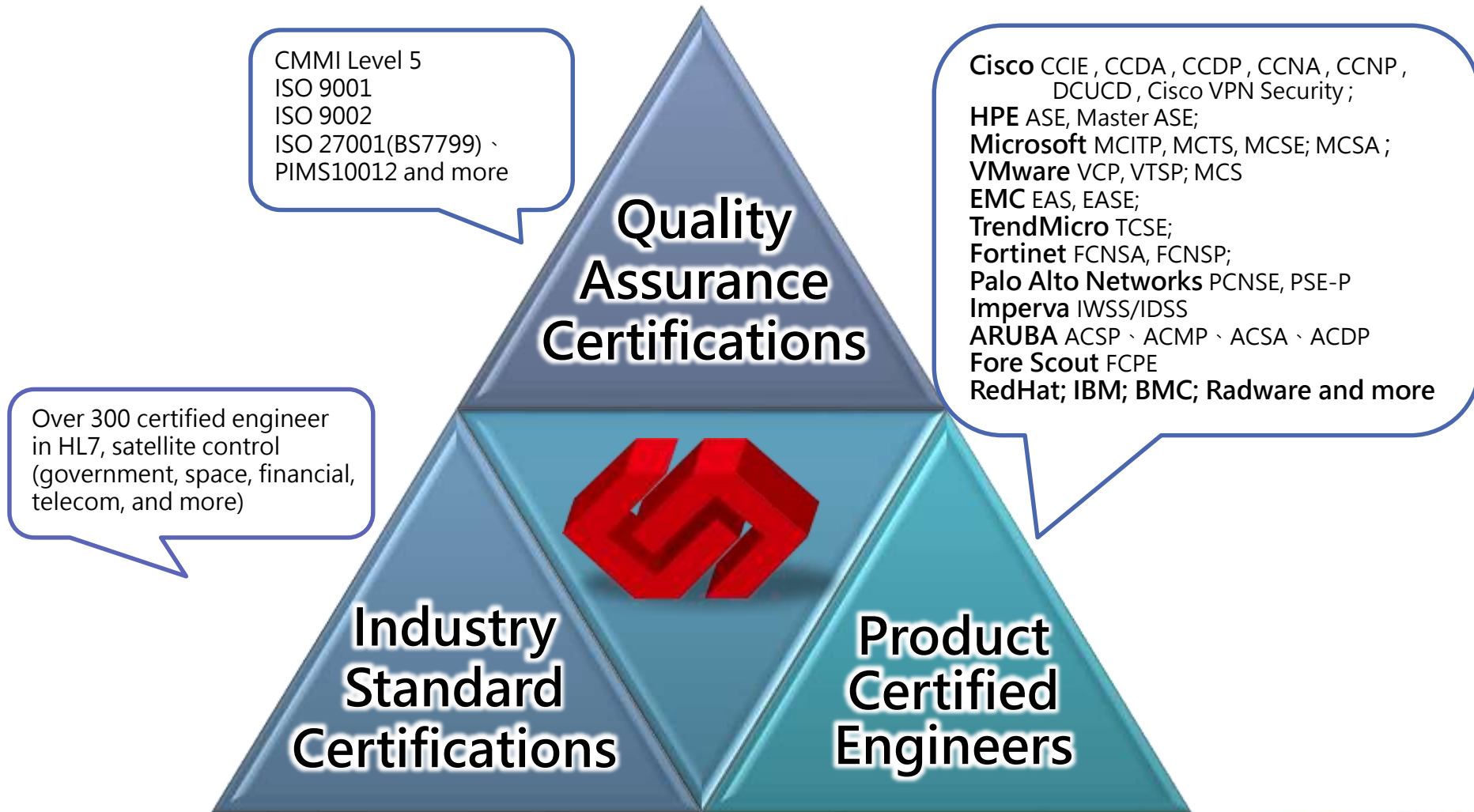
# Achievements and Awards

- ◆ Self-developed Syscom Computer Products Win the 2022 "Taiwan Excellence Award" .
  - ◆ Smart Service Robot Ayuda Wins the Silver Award in one fell swoop(2021)
  - ◆ NETCenter(2021/2022)
  - ◆ DBMaker (2013/2014/2015/2017/2020/2021/2022)
- ◆ Honored with "Information Security Management Excellence Award" by SGS (2020)
- ◆ The only information service provider listed in the 50th Anniversary Book of the Industrial Development Bureau of the Ministry of Economic Affairs (2020)
- ◆ SYSCOM wins the 25th Annual National Quality Award - BEST PRACTICE AWARD FOR MANUFACTURING QUALITY(2018)
- ◆ SYSCOM' s robot Ayuda Wins "2017 Cloud IOT Innovation Champion Award" with its smart robot platform (2017)
- ◆ "Dedicated Enterprise Cloud Hosting Services – Pracla" Given "2016 Cloud Service Award" by Industrial Development Bureau, Ministry of Economic Affairs (2016)
- ◆ Wins the 2nd annual Taiwan Mittelstand Award (2014)
- ◆ Given "Taiwan ICT Best Practice Award" in Asia Pacific ICT Summit (2010)
- ◆ Honored with "Best Partner of Information Security" by BSI (2006)
- ◆ Honored with "Excellent Industry Technology Award" (1998)
- ◆ Awarded with "Outstanding Information Software Award" (1993)
- ◆ Passes the certification of "ISO/ISE27701:2019 "(2022)
- ◆ Passes the certification of "ISO/IEC 27001: 2013" , ISO/IEC 20000-1:2018" (2020)
- ◆ Passes the certification of "BS 10012:2017" (2019)
- ◆ Passes the appraisal of "CMMI-DEV v1.2 Maturity Level 5" (2011)
- ◆ SYSCOM is the first Taiwanese company passing the globally top level software quality appraisal "CMMI-Maturity Level 5" (2006)
- ◆ Honored with "Best Partner of Information Security" by BSI (2006)
- ◆ Passes the certification of "ISO 9001:2000" (2003) and ISO 9001:1994" (2000)
- ◆ Passes the certification of "ISO 9002:1994" (1999) and "ISO 9002" (1996)





# Professional Certifications & Expertise



# Brand Sales and Service

## 主機運算



## 網路應用



## 資訊安全



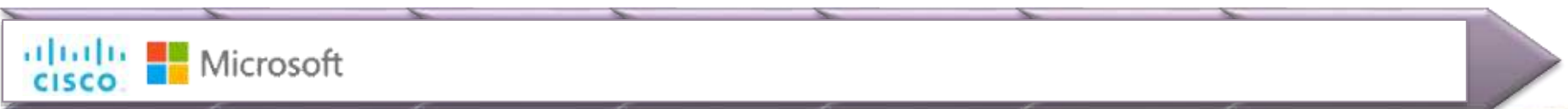
## 軟體應用



## 儲存技術



## 統合通訊



# Solutions and Business Achievements



## Finance

- Banking, Securities, Futures, Insurance Core Business Systems
- Payment System
- Wealth Management
- Risk Control & Management
- System Test & Performance Tuning
- Service-based Robot, Ayuda
- Financial Services Channel Integration Platform
- Smart & Integrated Informat



## Telecom

- IP Core, Network Convergence, Network Access Planning & Construction
- Cloud Data Center Planning & Construction
- Cross-Brand Network Management System
- Integrated Network Management & Monitoring Platform
- Information Security Planning & Design
- Brand Sales & Maintenance Service



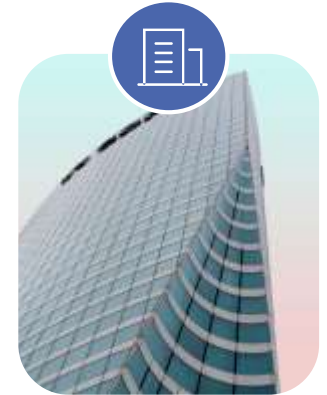
## Public Sector

- Cloud Services
- Service-based Robot, Ayuda
- Human Resource & Payroll Management System
- IT/OT Outsourcing Services
- E-Government Planning, Construction & Maintenance Services
- Information Security Architecture Consulting, Planning, and Construction Services



## Healthcare

- Hospital Information Systems (HIS)
- Dr. Rounds
- Women & Children Health Mobile Nursing System
- Health Care System
- Smart Wards/ Care Platform
- Service-based Robot, Ayuda



## Others

- Information Security Management System- Consulting, Planning and Implementation
- eCommerce
- Integrated Cloud Computing Solution & Services
- IT Infrastructure Management Center
- Service-based Robot, Ayuda
- Smart Transportation, Smart Sales, and Smart Security



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- **Market and Business Outline**
- Business Achievements
- Vision
- ESG Promotion
- Q & A

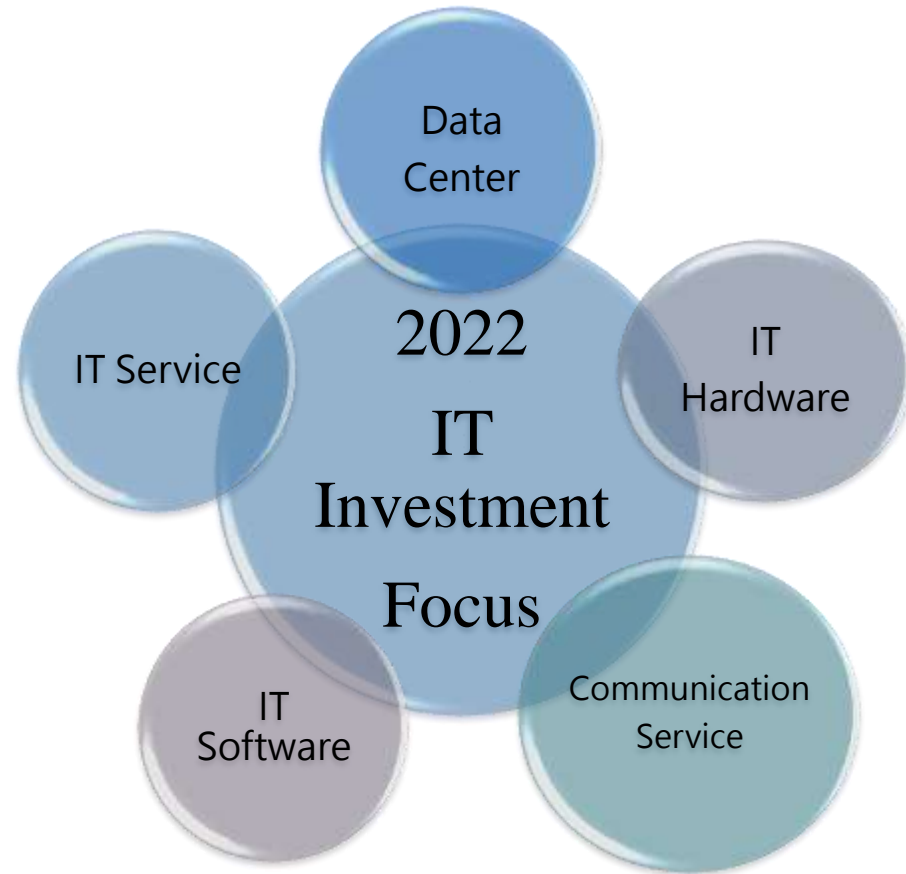
# Market Trends

- IDC predicts that in 2023, more than 52% of global GDP will be generated by digital transformation and investment in digital technology. As more and more enterprises go digital first, the spending of digital transformation and related technology is expected to grow at twice speed of overall IT.
- Gartner predicts: artificial intelligence, cloud technology, and hybrid work will be the most important technology trend in 2022; corporate executives generally regard IT as the core engine of business transformation.
- The Forward-Looking Infrastructure Development Program will also move towards the fourth phase (2023-2024) and continue to invest in innovative industry like green energy, A-generation semiconductors, IoT, AI, 5G, and information security as well as six core strategic industries.

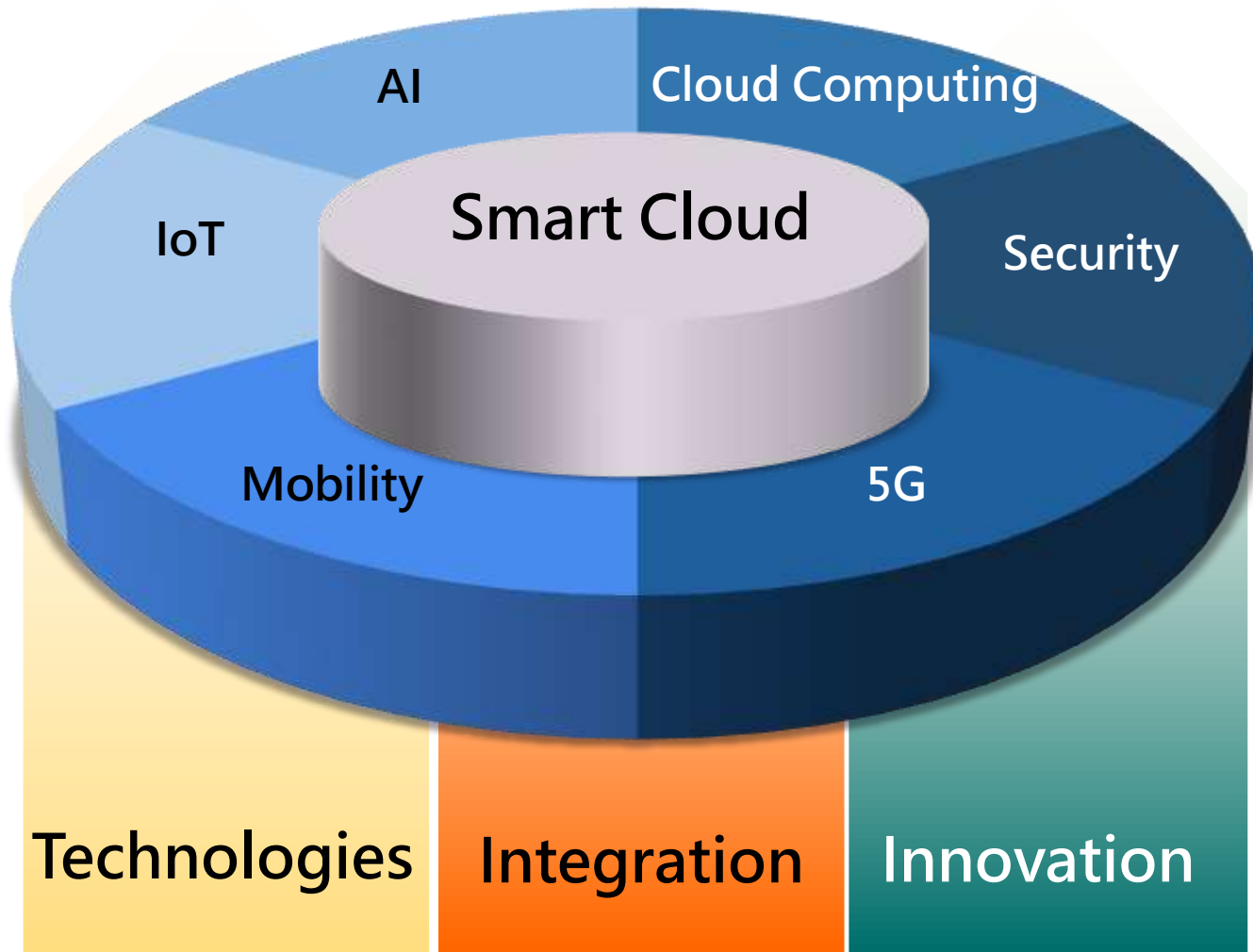
# Digital Transformation

## Expands Enterprise IT Investments

- The MIC report(Dec., 2021) states: the epidemic drives digital transformation, and enterprises increase IT investments. Both software and hardware spending have grown significantly, with software growing the fastest.
- Enterprises' continuous investments can optimize productivity software of business flow, such as CRM/collaboration software. Also, new technologies like AI are introduced to develop higher-value applications.



# Powerful Integration Ability for Future Trend





# Unified Smart Platform-SYSCOM ABC

## Focused on Global IT Trends



**A**I

**AI+ application system for enterprise and the public sector**

- Upgrade the existing system with artificial intelligence and convert data into information: AI+ police, AI+ personnel, AI+ finance, etc.



**B**ig Data

**Big Data Analysis Service**

- Helping Police with criminal cases
- Big Data System Analysis, Integration, Deployment and Analysis Service



**C**loud

**Cloud Application & Service**

- Police Cloud, EPA Cloud and more
- Apps Development & Backend System Integration
- Public cloud, Private cloud, and Hybrid cloud Services



# Four Solution Domains

Public Safety



Smart Healthcare



Smart Energy



Smart Transportation



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# Application of Leading Technology

## Government Transportation

Based on CMMI quality standards and productivity rates, develop solutions that meet your needs

## Telecom Healthcare

Master domain Know-how and develop innovative applications with advanced technologies such as 5G, AIoT and information security

## Finance

With OLTP professional skills and mission critical attitude to ensure the smooth operation of customers' business

## High-tech Manufacturing

From professional network to endpoint protection, source code detection, supply chain information security, and more to assist enterprises in intelligent monitoring and management of information architecture

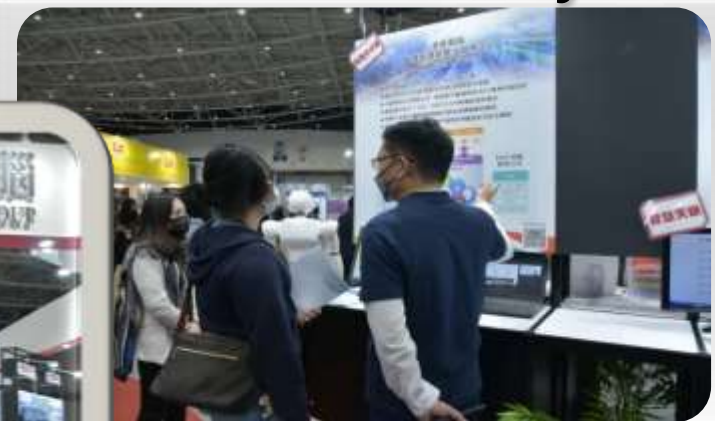
# 2021 AIoT Show

## Digital Innovation and Digital Transformation

### Smart Sales



### Smart Security



### Smart Healthcare



### BPM & RPA





# 2022 Smart City Summit & Expo

## Syscom Metaverse Ecosystem

- Focus on seven themes, including smart service robots, smart retail, smart healthcare, metaverse, smart information security, smart safety protection and digital transformation
- Work with start-up partners to deploy "Metaverse Ecosystem" with self-developed AI application management tools
- Participated in the Ministry of Transportation's "5G-Driven Intelligent Transportation Technology, Service Innovation and Industrial Development Program", and integrated 5G transmission technology and IoT applications to enhance the digital transformation of transportation





# 2022 Smart City Summit & Expo

## Syscom Metaverse Ecosystem

### Metaverse



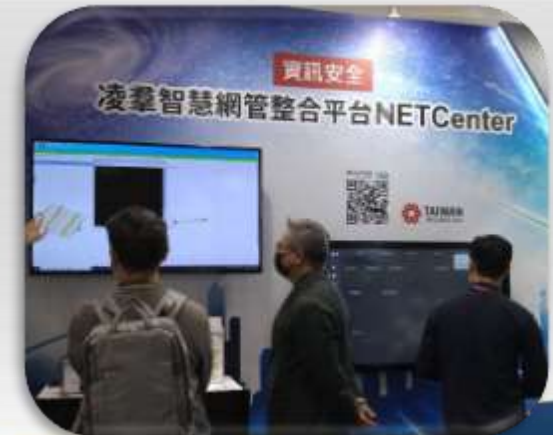
### Smart Sales



### Digital Transformation



### Smart Security



# Business Achievements

## BALANCE SHEET HIGHLIGHTS (Consolidated)

(Unit : NT\$ Thousand)

Item	December 31, 2021	%	December 31, 2020	%
Cash and cash equivalents	468,100	11%	379,767	9%
Contract assets-current	359,158	9%	567,136	13%
Notes and accounts receivable	1,579,876	37%	1,136,635	27%
Inventories	292,605	7%	561,050	13%
Investments	87,362	2%	70,679	2%
Property, plant and equipment	370,818	9%	362,489	8%
<b>TOTAL ASSETS</b>	<b>4,234,329</b>	<b>100%</b>	<b>4,289,866</b>	<b>100%</b>
Short term loan	137,726	3%	115,640	3%
Notes and accounts payable	1,318,675	31%	1,517,720	35%
<b>TOTAL LIABILITIES</b>	<b>2,259,572</b>	<b>53%</b>	<b>2,395,162</b>	<b>56%</b>
<b>SHAREHOLDERS' EQUITY</b>	<b>1,974,757</b>	<b>47%</b>	<b>1,894,704</b>	<b>44%</b>

# Business Achievements

## INCOME STATEMENT(Consolidated)

(Unit : NT\$ Thousand)

Item	2021	%	2020	%	YoY
<b>Net Operating Revenues</b>	<b>5,869,595</b>	<b>100%</b>	<b>5,757,866</b>	<b>100%</b>	<b>1.94%</b>
Gross Profit	1,424,263	25%	1,310,988	23%	8.64%
Operating Expenses	1,169,437	20%	1,147,635	20%	1.90%
Operating Income	254,826	5%	163,353	3%	56.00%
Net Nonoperating Income and Expenses	17,031	0%	49,545	1%	-65.63%
Net Income	214,977	4%	166,842	3%	28.85%
<b>Net Income Attributable to the Shareholders of the Parent</b>	<b>215,822</b>	<b>4%</b>	<b>169,958</b>	<b>3%</b>	<b>26.99%</b>
<b>EPS(NTD)</b>	<b>2.16</b>		<b>1.70</b>		<b>26.99%</b>

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# Future Development



- Make of the most use of system energy to create a high-quality customer service experience.
- Promote self-developed products and expand Application field
- Expand developing the leading technologies and accelerate implementing application services.
- Strengthen international cooperation and expand overseas markets.
- Promote digital transformation for company's sustainable business strength.



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# ESG Promotion

Environment	Social	Governance
<ul style="list-style-type: none"><li>· Develop energy-saving solutions in response to government's "low carbon home" policy</li><li>· Develop building energy-saving management system to optimize building power usage</li><li>· Continue energy saving and carbon reduction measures</li><li>· Implement occupational safety and health management</li></ul>	<ul style="list-style-type: none"><li>· Increase cooperation opportunities between enterprises and academia</li><li>· Actively sponsor scholarships to academic groups</li><li>· Cultivate excellent talents and provide professional internship opportunities</li></ul>	<ul style="list-style-type: none"><li>· Strengthen information security management and set up an information security committee</li><li>· Implement human rights protection and build a safe workplace</li><li>· Urge suppliers to jointly fulfill corporate social responsibility</li></ul>

# Thank you

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[www.syscom.com.tw](http://www.syscom.com.tw)



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